



Innovative solutions for ASCs. Better healthcare for patients.



When you need heart surgery, you see a specialist. The same applies when you need practice management for your ASC. HST isn't a software company with applications that work for ASCs—we're ASC specialists. Our solutions are purpose-built and refined over time.

#### **We get ASCs like no one else**

Like every success story, the ASC story is about the right response to a real need. ASCs offer surgical procedures without the bureaucracy, inconvenience and expense associated with hospitals. And patients prefer ASCs for the focused skills they provide, the personalized experience and better value.

HST was created from a deep understanding of ASCs and the ongoing need to harness data to increase efficiency, fuel growth, and deliver better care to patients.

## An end-to-end enterprise solution

Since our founding in 2005, the company has evolved in step with the changing needs of ASCs, deepening the functionality of our solutions and adding new areas of functionality. Today, we can rightfully claim to offer the most comprehensive enterprise system on the market.

Our solutions provide unparalleled support at each step of the ASC case lifecycle.

Available as either a subscription to **HST One**—our bundled suite of end-to-end functionality plus exclusive member-only services— or as standalone unbundled components, HST solutions deliver measurable ROI.

### “Run” = profit (bottom line)

**HST eChart** removes the dependence on staff to do manual paper charts— saving time, money and labor.

Improved workflow saves time and money; no more compiling paper charts, finding missing documents, or spending days finalizing charts due to pending signatures.

**HST One** reduces claim denials for issues like No claim on file, No authorization, Invalid demographics, and No coverage.

Improved case communications reduces no-shows and cancellations.

Better vendor/provider collaboration saves time and money, and provides immediate reductions in cancellations.

### “Grow” = revenue (top line)

The time it takes to get paid is dramatically reduced.

**HST One** improves case volume and OR utilization.

Predictive planning for implant materials aids cost containment by eliminating overnight shipping costs.

**HST eChart** reduces manual data entry and helps drive reductions in overall staff costs.

Automated care team communications and case updates result in time savings.

## ASC Case Lifecycle

### 1. PRE-SURGERY



### Booking and Coordination Solutions



### 2. SURGERY



### Surgery Operations Solutions



### 3. POST-SURGERY



### Business Operations Solutions



97% customer retention rate

Our support team leads the ASC industry in providing superior training, implementation and support.

### HST One: Greater efficiency. Lower costs.

Your surgeons, technicians, nurses and administrative staff strive to provide an exceptional level of care. Our platform takes care of all the details of managing their work, clearing the way for them to focus on what really matters.

HST One is the most complete solution on the market to meet the specific needs of ASCs like yours for booking/coordination, surgery operations, and business operations. It's one end-to-end system with three key benefits:

- Book more cases
- Get paid faster
- Provide better patient experiences

### We deliver with integrity

Our support team leads the ASC industry in providing superior training, implementation and support, and our 97 percent customer retention rate backs that up.

Ninety-seven percent! How do we do that?

We've learned that effective and successful training is the single most important factor to customer satisfaction with an information system, and we invest in experienced training professionals who understand the ASC industry. Our training professionals can assist you in merging your current processes with HST application features and functions, and we'll tailor a combination of web-based and on-site training sessions to meet any requests.

Plus, customers have a voice in directing product development and providing input on best practice workflows. We encourage "user-to-user" interaction and proactively engage customers on our user community portal where users can post questions to other users on the forum, watch product training videos, and participate in ongoing workflow and training webinars hosted by our experts.



### About HST Pathways

Industry veteran Tom Hui founded HST Pathways in 2005, after having spent more than a decade immersed in the burgeoning ASC sector.

HST Pathways has a deep understanding of the need for ASCs to increase efficiency, fuel growth, and deliver better care to patients. Our progressive solutions drive productivity, allowing ASCs to do what they do best. Working in partnership with our clients, we deliver market-leading uptime and increased interoperability.

In 2020, HST merged with Casetabs, an industry leader with an intuitive central coordination hub for ASCs. With the addition of Casetabs' real-time case information and updates to facility staff, physicians, and specialists like anesthesiologists, HST Pathways created the most comprehensive product offering in the industry.

The company is led by seasoned executives from both HST and Casetabs, who leverage their in-depth understanding of the ASC industry, strong client relationships, and insight into the market to align strategic goals and maximize opportunities for growth.

### Contact us

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Over more than 15 years, the company has evolved in step with the changing needs of ASCs.